Callan



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Marin County Employees' Retirement Association

Private Equity Fee Disclosure: California Government Code Section 7514.7

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Background

California Government Code Section 7514.7

- A new private funds disclosure law that focuses primarily on fees paid became effective 1/1/17, requiring various additional information items be provided to California Public Fund investors.
- Annual disclosure of the information provided is required to be made by public funds.
- MCERA collected fee information from Pathway and Abbott based on a well-developed template developed by the Institutional Limited Partners Association (ILPA) to promote thorough fee transparency.
- The ILPA template is primarily oriented toward direct partnerships, which have more complex fee structures than the fund-of-funds in which MCERA invests; although the template also covers fund-of-funds.
- Callan was asked to summarize for the Board the fee information collected by the managers.
- Callan compiled the information for the individual holdings into two tables on the following pages, and the managers' original fee sheets are provided in the Appendix.
- As this is the first year of the required disclosures, and based on the managers' source materials,
 Callan and Staff have identified future improvements to be made regarding the uniformity
 and types of information that the managers provide.

MCERA Fee Disclosure

Private Equity Fee Summary: Annual

MCER5 Private Equity Fees Expenses and Incentive Alloca	tions Abbott Capital Annual				Pathway Capital Annual					
	LTM	LTM	LTM	Total ACM	LTM	LTM	LTM	LTM	Total PCM	Combined
	1/1/2016	1/1/2016	1/1/2016	1/1/2016	7/1/2016	7/1/2016	7/1/2016	7/1/2016	1/1/2016	Managers
Category	12/31/2016	12/31/2016	12/31/2016	12/31/2016	6/30/2017	6/30/2017	6/30/2017	6/30/2017	12/31/2016	12-Month
	ACE VI	ACE VII	AP 16		PPEF 2008	PPEF I-7	PPEF I-8	PPEF I-9		Costs
Fees and Carried Interest										
Management Fees - Gross of Offsets, Waivers, and Rebates	726,750	276,250	0	1,003,000	853,533	315,000	229,518	6,951	1,405,002	2,408,002
Incentive Allocation Paid	0	0	0	0	0	0	0	0	0	0
Accrued Incentive Allocation - Period Change	43,351	112,086	0	155,437	0	0	0	0	0	155,437
Total Received by GPs and Related Parties	770,101	388,336	0	1,158,437	853,533	315,000	229,518	6,951	1,405,002	2,563,439
<u>Expenses</u>										
Audit and Tax Preparation	13,649	9,836	6,794	30,279	43,848	17,664	7,650	0	69,162	99,441
Bank Fees	167	27	605	799	0	0	0	0	0	799
Legal	0	0	0	0	46	435	7,811	0	8,292	8,292
Organization Costs	0	715	138,234	138,949	0	338	42,596	6,563	49,497	188,446
Other*	283	941	195	1,419	739	0	195	7	941	2,360
Total Expenses	14,099	11,519	145,828	171,446	44,633	18,437	58,252	6,570	127,892	299,338
Total Fund-of-Funds Managers Fees and Expenses	784,200	399,854	145,828	1,329,882	898,166	333,437	287,770	13,521	1,532,894	2,862,776
<u>Underlying Partnerships</u>										
Management Fees - Net of Offsets, Waivers, and Rebates	808,000	416,000	114,000	1,338,000	NA	NA	NA	NA	0	1,338,000
Expenses Paid	162,000	92,000	48,000	302,000	NA	NA	NA	NA	0	302,000
Incentive Allocation Paid	1,256,000	89,000	38,000	1,383,000	NA	NA	NA	NA	0	1,383,000
Accrued Incentive Allocation - Period Change	2,355,000	287,000	125,000	2,767,000	NA	NA	NA	NA	0	2,767,000
Total Underlying Partnerships - Net Fees, Expenses, and	4,581,000	884,000	325,000	5,790,000	6,219,626	1,472,207	878,325	2,075	8,572,233	14,362,233
Incentive Allocations										
Total FOF and Underlying Partnership Fees and Expenses	5,365,200	1,283,854	470,828	7,119,882	7,117,792	1,805,644	1,166,095	15,596	10,105,127	17,225,009

^{*}ACM: Other Expenses are Advisory Board, Annual Meeting, and Delaware Registration related

NA = Not Available

- In future disclosures, information will be requested from both managers to coincide with MCERA's 2Q fiscal year.
- The top table summarizes the fees (management fee and carried interest) and expenses paid by MCERA for the FOF vehicles.
- The bottom table is an estimate of fees (management fees and carried interest) and expenses paid by the FOFs to underlying partnerships.



^{*}PCM: Other Expenses are State Tax, Fidelity Bond, and Registered Agent, and Other related

MCERA Fee Disclosure

Private Equity Fee Summary: Since Inception

MCER5 Private Equity Fees Expenses and Incentive Allocations								
	Since	Since	Since	Total ACM				
	Inception	Inception	Inception	3/31/2008				
Category	3/31/2008	4/23/2013	2/1/2016	12/31/2016				
	ACE VI	ACE VII	ACE VII					
Fees and Carried Interest								
Management Fees - Gross of Offsets, Waivers, and Rebates	6,421,750	510,000	0	6,931,750				
Incentive Allocation Paid	0	0	0	0				
Accrued Incentive Allocation	216,706	112,086	0	328,792				
Total Received by GPs and Related Parties	6,638,456	622,086	0	7,260,542				
<u>Expenses</u>								
Audit and Tax Preparation	64,369	21,945	6,794	93,108				
Bank Fees	2,193	103	605	2,901				
Legal	5,172	4,984	0	10,156				
Organization Costs	103,389	58,002	138,234	299,625				
Other*	12,125	3,167	195	15,487				
Total Expenses	187,248	88,201	145,828	421,277				
Total Fund-of-Funds Managers Fees and Expenses	6,825,704	710,287	145,828	7,681,819				
Underlying Partnerships								
Management Fees - Net of Offsets, Waivers, and Rebates	NA	NA	NA	NA				
Expenses Paid	NA	NA	NA	NA				
Incentive Allocation Paid	NA	NA	NA	NA				
Accrued Incentive Allocation - Period Change	NA	NA	NA	NA				
Total Underlying Partnerships - Net Fees, Expenses, and								
Incentive Allocations								
Total FOF and Underlying Partnership Fees and Expenses	NA	NA	NA	NA				

- In the future, disclosure information will be requested to coincide with MCERA's 2Q fiscal year.
- In future years, Pathway will be requested to provide since-inception information.
- The new law does not require the collection of historical underlying data for direct partnerships entered into prior to 2017.